



PARSIA

Managed Supplies Services

**MEMBER OF
THE THS GROUP**

»Having been in this fast moving business for 27 years it was clear that we needed to expand our range of products and services and being part of the THS family immediately gives us a whole new range of solutions to offer our customers. This will include Software, OEM consumables and high quality alternative products. We are looking to grow the business significantly and I am delighted to be working as part of the THS Group«

Glen Constable
Parsia Managing Director





THS headquarters in Hemer-Ihmert

OUR TRADITION: INNOVATION

Quality and experience from the heart of Germany: THS supports the office system specialist trade with solutions for consumables, spare parts and software for photocopiers, printers and MFD's. Started in 1995 we have more than 80 employees at our location in Germany and have a

Europe-wide sales and distribution network. With the integration of the IT-Company MHS GmbH & Co. KG, we have turned our attention to the requirements of a rapidly developing sector and are able to offer this sector a complete package of solutions that cover

all the processes arising in print management. In addition to providing excellent product availability and prompt delivery times, we are characterised by individually developed solutions at attractive prices. Convince yourselves - set us a challenge!



Parsia headquarters in London

GREAT SERVICE – WE HAVE IT COVERED

Established in 1986, Parsia International have built up a strong customer base in the UK offering generic toners and spare parts to the trade. The company has prided itself on delivering the highest quality

products from around the globe, and built a superb reputation based on consistent quality and great customer service. Being manufacturer independent, we have been able to source the highest quality prod-

ucts from trusted suppliers including our long term partner - THS. THS are a long established independent business based in Germany with a high quality manufacturing reputation.

80

At the present time we
employ 80 people - 8 of these
are apprentices

22

For more than 22 years
the name of THS has stood
for customer-oriented service
and innovation

30

THS possesses a sales and
distribution network in more
than 30 countries

TAKING CARE OF ALL YOUR BUSINESS NEEDS

Profit from our experience for quality, reliability and low pricing. The THS Group supply a full range of OEM consumables and parts products with excellent availability and rapid next day delivery. In addition we can support you with our excellent range of Generic products providing OEM quality and lowering the running costs of your contracted devices. Our modified original products give an additional approach to purchasing OEM units at a much lower cost and have the same warranty.



MANUFACTURER PORTFOLIO*

BROTHER

CANON

DEVELOP

EPSON

HP

**KONICA-
MINOLTA**

KYOCERA

LEXMARK

NASHUATEC

OKI

OLIVETTI

PANASONIC

RICOH

SAMSUNG

TOSHIBA

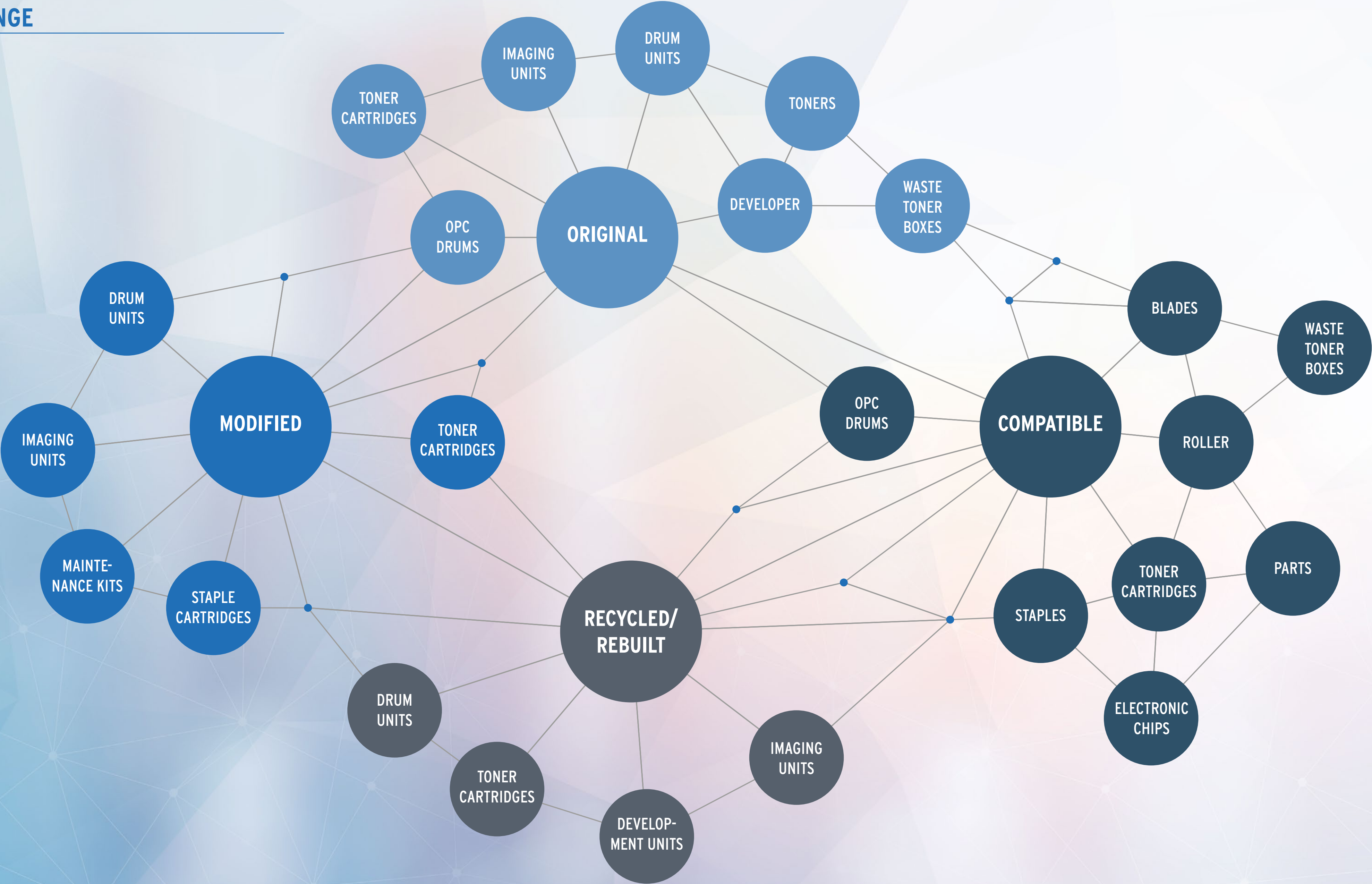
**TRIUMPH
ADLER**

UTAX

XEROX

SHARP

PRODUCT RANGE



95%

We have 95% of our products in stock
ready for next day delivery

40%

Our alternative solutions can offer
you up to 40% savings compared to
OEM products

OUR STRONG TEAM



OUR STRONG TEAM

PRODUCTION & TECHNOLOGY

THS maintain a comprehensive technical testing laboratory with machines from many manufacturers which our engineers use for ensuring the highest quality standards are met before any products are taken into our range, every product is fully tested and evaluated in our laboratory.



OUR STRONG TEAM

QUALITY ASSURANCE

All products - whether consumables or spare parts - are subjected to our continuous quality checks and - prior to being taken up into our range - are tested for proper functionality. For this the THS team has its own technical testing laboratory with more than 100 devices and the most modern technology for evaluating quality.



SOFTWARE

Our team of IT specialists from MHS supports the specialist trade throughout Europe with optimal requirement solutions such as:

- Manufacturer-independent fleet management solutions from the firm of FMAudit®, on request also with optional additional functions
- DCeasy manufacturer-independent analysis software
- PMeasy manufacturer-independent print management software
- Data protection solutions
- External data security concepts



OUR STRONG TEAM

SALES

Our regional sales specialists are always available to assist you personally to provide you with tailored solutions for optimising your processes and minimising your running costs . This service is available to you in the UK, Europe and throughout the world



OUR STRONG TEAM

LOGISTICS

THS group supports the specialist trade with a space-related direct delivery concept. Reduce your stocks and improve your cashflow! Our sales specialists will be pleased to explain our concept to you!



OUR STRONG TEAM

5

We have 5 qualified technicians working in our laboratory. Testing our product range and working alongside our sales team to provide you with additional support.

8000

We have an extensive 2000 plus product range with over 8,000 m2 of storage space

MPS SUPPORT CONCEPT

Our subsidiary MHS stands ready to support you expertly with software and product solutions that permit you to continue to manage your contractual devices in the field efficiently and economically. As an authorised distribution partner of the manufacturer-independent software company ECI FMAudit® we are able to offer you individual concepts, server solutions and support facilities as well as training and data security concepts.



BENEFITS FOR YOU

- + Continuous monitoring of your printer fleet with current, up-to-date information
- + Manual or automatic ordering of toner
- + Countering direct-selling by manufacturers
- + Optimal fleet size through location-related reporting on disruptions, volumes etc.
- + Additional service orders
- + Increase in margins
- + Increases in productivity
- + Numerous interface options per data exchange (XLS, CSV, XML etc.)
- + Manufacturer-independent solutions
- + Simple integration as well as management and analysis of new and existing devices
- + Transparent overview of costs
- + Creation of IT and administration resources
- + Securing of market position through strengthened customer loyalty
- + Real-time figures on consumable material changes
- + Total integration to the leading ERP systems in our branch
- + As option: your own server solution
- + As option: server-hosting in the Frankfurt computer centre
- + Module for cost-centre consideration
- + Follow-print and mobile-print applications
- + Administration of print quotas and setting up of printing entitlements
- + Authentication and embedded variants
- + Apple AirPrint as well as Google Cloud Print
- + IOS and Android APP

14

Our 14 specialists from our solutions area are available to support you throughout Europe in the solutions field

10

As an authorized FMAudit® Value distribution partner, we are responsible for the selling and supporting of their products in more than 10 countries

8

More than 5 million devices are reliably managed by the world's leading and manufacturer-independent FMAudit® fleet management solution

MPS SUPPORT CONCEPT



CHALLENGE US!

PARSIA
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